

TESTIMONIALS

“ Thanks so much Vicki . I had always avoided sales and just didn't know how to get started. Thanks to you I am now armed with a great plan of attack and a new set of skills and the idea of sales no longer seems daunting. I am actually quite excited about it (can't believe it) and looking forward to moving forward with confidence.”

Lynne | Signature Herbals Pty Ltd



“ I was so impressed with Vicki's coaching course, having gone into it not really knowing what to expect. Setting it up as an intensive was fantastic and my reservations about doing it this way evaporated very quickly. Vicki does ALL the exercises with you and it is so beneficial having a sounding board going through these topics, something I really missed in other coaching programmes. In addition to that, you have the sales manual updated after every session, so the work load is literally all that you do during the session. Vicki is very skilled in sales and processes and introduced many new things to me that I had certainly been missing in my life. I would thoroughly recommend the coaching programme, if you are looking for tools to get your business wholesale ready and to motivate yourself! Although I have a lot to do, I feel so much more knowledgeable and comfortable moving forward. And Vicki makes the whole process very fun and enjoyable. Thank you Vicki!

Rebecca Powne | Awe Cosmeceuticals

“ So awesome even from the very first session, when I couldn't help but wake my husband up to whisper to him that it was really good! Heaps of fun and useful tools that I can use daily and easily incorporate into my business routine to maximise my potential - not just for my business but also for myself. I love the way it was broken into separate themes so that I could work through it all systematically without being overwhelmed. I also love that Vicki was able to pinpoint what I need specifically in my business and was able to work with me in a dynamic way to help achieve outcomes that are specifically tailored to my business needs. Feeling really excited about working with the sales manual we have put together and getting started on implementing all of the ideas. I can't wait! I'm so happy I made the investment to do the full coaching package and I'm so happy I stumbled across this opportunity!”

Kristy | Lil Daks

“ I really enjoyed our coaching session! It was wonderful to have such relevant information and now a clear direction. Many thanks.”

Louise | Kis My Body Pty Ltd

“ We found our coaching session with you very inspiring and informative. Your approach resonated very well with our way of doing business, which is led from the heart. You have such a breadth of experience, from both a brand and retailer's perspective, which really shines through and offered us so many 'a-ha' moments. Our minds have been firing off lots of ideas since our session and we're looking forward to working with you further to help us build our brand.”

Jeannie & Vicky | Natural Wonders Australia

“ I approached Vicki to assist me with transitioning my business from the set-up to the distribution phase, recognising that my skills lied squarely outside of business marketing! Vicki is an extremely vibrant and supportive person who clearly has great experience in the area of sales and influence. She is dynamic, encouraging, has great observational skills, and is a clear communicator who ensures that you understand what you need to do in order to succeed.

By the end of our one-on-one session, I was exhausted, but felt I had the underlying tools to move my business forward. I highly recommend spending time with Vicki if you need sharp and usable sales mentoring or coaching, as she may just be the missing link you have been searching for.”

Cherie-Ann | Indira Organics